

City of Lead, South Dakota

Police Department Equipment and Technology Request for Proposals

The City of Lead, South Dakota, is requesting proposals from qualified vendors for an integrated police department equipment and technology solution. The proposed system will include seven in-vehicle dash cameras, seven body-worn cameras, seven conducted energy weapons (Tasers), associated software, digital evidence storage, training, installation, maintenance, technical support, and equipment replacement.

The City's objective is to obtain a reliable, integrated system that supports officer safety, evidence collection and management, report preparation, and efficient police department operations. The proposed solution must meet the City's operational requirements, including required integration with the department's existing Central Square system.

The City anticipates a ten-year contract term and requires vendors to provide complete pricing for the proposed term, including all equipment, software, storage, training, maintenance, replacement equipment, and other associated costs. The final contract term and any renewal options will be established in the executed agreement.

Deliverables

1. In fleet dash cameras (7) with integrated interaction capability with all other components listed in the RFP. Depending on the terms of the proposed contract, continuous technological upgrade, device replacement and warranty coverage will be built into the entirety of the package.
2. Body worn cameras (7) with integrated interaction capability with all other components listed in the RFP. Contract should include a built-in replacement every 2.5 years over the course of the contract and replacement for equipment failure. The devices must be accompanied by full cloud storage for the duration of the contract and full control and ownership of the data. It must also be able to feed quickly and accurately into a report writing system with human sign-off requirement prior to release of the report. Alternate language capabilities is a plus. Depending on the terms of the proposed contract, continuous technological upgrade, device replacement and warranty coverage will be built into the entirety of the package.
3. Taser program (7) with integrated interaction capability with all other components listed in the RFP. All seven tasers are to be replaced every 5 years. Depending on the terms of the proposed contract, continuous technological upgrade, device replacement and warranty coverage will be built into the entirety of the package.
4. Training for dash cams, body cams and tasers including how the equipment works, all of the system capabilities and trouble-shooting or technical support for the duration of the contract is required. Built in training for tasers, report writing and any other like training is a must.
5. Equipment set up in the vehicles and software upgrades are to be included as a component of the full package.

Additional Technical and Contract Requirements

1. System Integration

The proposed equipment and software must work together as an integrated system and support the City's existing Central Square police system. Vendors must describe the proposed integration, identify any third-party software or additional licensing required, and include all implementation and integration costs in their pricing.

2. Equipment Replacement and Warranty

Vendors must identify all equipment replacement schedules, warranty coverage, repair procedures, and costs. The proposal must specifically address the City's requested body-camera replacement schedule of every 2.5 years and Taser replacement schedule of every five years. Any proposed deviations must be clearly identified.

3. Training and Support

The proposal must include initial and ongoing training for all equipment and software, Taser training and recertification as applicable, troubleshooting, software updates, and technical support throughout the contract term. Vendors must identify any additional charges for training or support.

4. Data Ownership and Security

All police evidence and associated City records must remain under the City's ownership and control. Vendors must describe evidence storage, access controls, audit logs, backup and recovery procedures, retention capabilities, security incident notification, and data export procedures.

At contract expiration or termination, the vendor must provide the City with access to and an export of its data in a usable format. All associated fees and transition requirements must be disclosed in the proposal.

5. Software Updates and Replacement Equipment

Vendors must identify which software upgrades, security updates, equipment replacements, repairs, and technology improvements are included in the proposed price. Any exclusions or additional charges must be clearly stated.

6. Report-Writing Capabilities

Vendors must explain how the proposed system transfers information into the department's report-writing workflow. Any automated or AI-assisted report preparation must allow authorized personnel to review and approve the report before it is finalized or released, as applicable to the City's workflow and policies.

7. Vendor Qualifications

Vendors must provide relevant experience, at least three comparable customer references if available, implementation timelines, and details of their ongoing support capabilities.

Proposal Evaluation and Award

The City will evaluate proposals based on the following criteria and relative weighting:

- Total cost over the proposed ten-year contract term: 30 points

- Equipment capabilities and officer safety: 20 points
- Software, digital evidence management, and Central Square integration: 15 points
- Data ownership, security, retention, and export capabilities: 10 points
- Training and implementation: 10 points
- Warranty, equipment replacement, and technical support: 10 points
- Vendor qualifications and references: 5 points

The City may request clarification of proposals, conduct discussions, request demonstrations, or seek best and final offers as permitted by applicable law and the RFP. Any discussions or requests for revisions will be conducted in accordance with applicable law and on a fair and equal basis for eligible offerors.

The contract will be awarded to the responsible offeror whose proposal conforms to the RFP and is determined in writing to be most advantageous to the City based on the published evaluation criteria. The City reserves the right to reject any or all proposals and to readvertise if necessary, as permitted by law.

Submission Instructions and Schedule

The RFP will be available beginning October 20, 2026. Proposals must be received no later than 4 p.m. Mountain Time on November 2, 2026.

Proposals shall be submitted to:

City of Lead
801 W. Main Street
Lead, South Dakota 57754

Email: robinl@cityoflead.com

Proposals may be submitted by mail or email. Vendors shall provide the company name, address, primary contact information, a description of the proposed solution, confirmation of compliance with the City's requirements, references, and the completed pricing schedule.

All questions regarding this RFP must be submitted in writing to Robin Lucero at robinl@cityoflead.com by October 30, 2026. The City will distribute any official clarifications or changes through written addenda.

Proposals will be handled in accordance with applicable South Dakota law. The City will evaluate proposals following the deadline and will make its award decision through the applicable City approval process. Submission of a proposal does not guarantee an award or obligate the City to enter into a contract.